

Message Text

UNCLASSIFIED

PAGE 01 VIENNA 09493 161501Z

47

ACTION EB-05

INFO OCT-01 EUR-06 ISO-00 DRC-01 RSC-01 /014 W
----- 013737

P R 161307Z NOV 73
FM AMEMBASSY VIENNA
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 611

UNCLAS VIENNA 9493

FOR OIBA

E. O. 11652: N/A
TAGS: BEXP, AU
SUBJECT: EARLY WARNING ON TELEPHONE SYSTEM FOR UN CITY PROJECT

REF: VIENNA 9422

1. IBM AUSTRIA INFORMS EMBASSY THAT ALTHOUGH IBM FULLY AWARE OF AND INTERESTED IN UNCITY TELEPHONE PROJECT, IBM WILL MOST PROBABLY BE UNABLE TO SUBMIT BID. ACCORDING IBM AUSTRIA OFFICIAL, COMPANY POLICY PRECLUDES SALE OF A PRODUCT HERE, OR EVEN SUBMISSION OF A BID FOR SUCH PRODUCT, BEFORE IT IS FORMALLY "ANNOUNCED" AS AVAILABLE IN THE COUNTRY. THE 3750 SYSTEM, WHICH IBM WOULD LIKE TO OFFER FOR SUBJECT PROJECT, HAS NOT RPT NOT BEEN ANNOUNCED HERE AS IT REQUIRES SOME SPECIFIC ALTERATIONS FOR AUSTRIAN POSTAL NETWORK. AS WE UNDERSTAND PROBLEM FROM IBM HERE, US ANTITRUST REGULATIONS ARE IMPORTANT REASON FOR COMPANY "ANNOUNCEMENT" POLICY, HENCE AN IMPEDIMENT TO SUBMISSION OF AN IBM BID, BEFORE DEC. 13 BID DEADLINE, ON UN CITY PROJECT.

2. WE WOULD THINK THAT PROBLEM SHOULD NOT BE INSURMOUNTABLE SINCE THE 3750 SYSTEM WILL PRESUMABLY BE ANNOUNCED IN AUSTRIA WELL BEFORE INSTALLATION OF UN CITY TELEPHONE SYSTEM IS REQUIRED.

3. ACTION REQUESTED: SINCE THIS A MULTIMILLION DOLLAR PROJECT COMMERCE IS ASKED TO DISCUSS CASE WITH MR. MAISONROUGE, PRESIDENT IBM WORLD TRADE, NEW YORK, OR OTHER RESPONSIBLE COMPANY OFFICIAL. DEPARTMENT COMMENTS WOULD BE APPRECIATED ON WHETHER
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REPORTED IMPEDIMENT DESCRIBED PARA 1 IS VALID AND, IF SO,

WHETHER ANYTHING CAN BE DONE TO REMOVE IT, HUMES

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 NOV 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973VIENNA09493
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: VIENNA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731127/aaaaatxr.tel
Line Count: 62
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: VIENNA 9422
Review Action: RELEASED, APPROVED
Review Authority: kellerpr
Review Comment: n/a
Review Content Flags:
Review Date: 29 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29-Jan-2002 by chappeld>; APPROVED <13 FEB 2002 by kellerpr>
Review Markings:

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30 JUN 2005

Review Media Identifier:
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Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
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Status: NATIVE
Subject: EARLY WARNING ON TELEPHONE SYSTEM FOR UN CITY PROJECT
TAGS: BEXP, AU
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005